

Curriculum Vitae

PERSONAL DETAILS		
Name	Maryam Hakimipour	
Mobile	+98-9127934434 +43-6803046736 +49-1731557799	
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WORK EXPERIENCE	
2014 - 2015	Area Manager of SONNEK Engineering GmbH / Austria, supplier of API pumps for oil, gas, food and pharmaceutical Companies. Receiving inquiries from clients, correspondence with the headquarter/ Vienna, issuing of Proforma Invoices, supervision on pre-payment, inspection, shipment documents, shipment, custom clearance and delivery.
2013 - 2014	Manager of Department of Mechanical & Industrial Engineering at FARAFAN Company, involved in: <ul style="list-style-type: none"> • Epoxy coating & Lining pipes • Thermal spray coating
2012 - 2013	Foreign Commercial Manager of EPCO Hamburg GmbH for all international projects especially oil & gas fields, including supplying of equipment, parts and raw material, supervision on shipment, custom affairs and delivery.
2009 - 2012	Managing Director of VADO PARS (Iranian affiliate of VADO Engineering GmbH / Vienna), exclusive representative of MTU gas engine-generators and Russian turbines in Iran, building power plants starting with receiving inquiries from the clients, basic design, order to the manufacturer, shipment, delivery and after sales services.
2008 - 2009	Technical Sales Support Manager and Commercial Supervisor in VADO PARS (Iranian affiliate of VADO Engineering GmbH / Vienna)
2006 - 2008	Electronic / Instrument Engineer at SADRA Industrial Co. (offshore and onshore). Client: PED Co & IOOC. Consultant: ATKINS Co.
2002 - 2006	QA/QC Manager at Armeno Co. in Bushehr Nuclear Power Plant. Client: BNPP Administration Manager at Armeno Co. in Bushehr Nuclear Power Plant. English Translator at Armeno Co. in Bhushehr Nuclear Power Plant.

1997	University Project: Make and Designing of Digital Meters
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EDUCATION

December 1997	Attained B.Sc. in Electrical Engineering (Electrical & Digital Communication) at Bushehr University.
1992	High School Certificate from Fatemeh Zahra High School in BUS, Iran.

TRAINING

2011	Sales training in MTU factory (Friedrichshafen & Augsburg).
2008	Control Valve Training in Germany (EMSR).
	Power Generation Designing (Faragostaran Institute), Tehran, Iran.
2006	Quality Management System (ISO 9000:2000 Series) Internal Auditor Training Course at SGS Iran.
2001	Trained in Windows Programming at Governmental Management Institute.
2000	Trained in Word and Excel at Lian Computer Training & Software.

CAPABILITIES

<ul style="list-style-type: none"> • Fluent in Farsi and English languages (IELTS 6.5 in English) – expressed in Deutsch language. • Proficient with Photoshop and Office programs (Excel, Word & PowerPoint). • Proficient in AutoCAD and PDMS. • Familiar with Bill of Quantity and Invoice development. • Specialist in sales engineering, especially in power plants and CHP systems. • Proficient in commercial matters such as L/Cs (letter of credits), banking activities, transportation ...

HOBBIES

Traveling, participation in seminars, Social Activities and duty (internal and external missions).
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REFERENCES

<p>Arsham A.M. Petroleum Engineer Chevron Australia Pty Ltd 250 St Georges Terrace PERTH WESTERN AUSTRALIA 6000 T: 61-8-9485-5097 F: 61-8-9216-4140 M: 61-4-23074785 <i>Other Personal References available upon request. / 05.06.2015</i></p>
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